The SAP® General Ledger Application: A Perfect Fit for Pantaloon

**QUICK FACTS**

**Pantaloon Retail (India) Limited**
- Industry: Retail
- Revenue: Rs4,776.33 (in crores) – around US$1.01 billion
- Employees: 30,000
- Headquarters: Mumbai, India
- Web site: www.pantaloon.com
- SAP® solutions and services: SAP General Ledger application, SAP General Ledger Migration service for subsequent implementation of document splitting tool
- Implementation partner: SAP Consulting

**Key Challenges**
- Improve financial tracking and reporting
- Enhance decision making
- Support financial accounting needs of a rapidly expanding retail business
- Expedite the reconciliation and closing processes

**Implementation Best Practices**
- Received executive sponsorship at the CFO level
- Used the ASAP methodology

**Why SAP Was Selected**
- Pantaloon’s successful track record with SAP® software
- The software’s ability to meet company needs (a “perfect fit”)
- Expert support during migration effort

**Financial and Strategic Benefits**
- Greater business insights
- Lower costs
- Enhanced data quality
- Easier compliance with regulatory requirements

**Operational Benefits**
- Greater visibility of AR and AP
- Real-time, continuous reconciliation of cost elements and expense accounts
- Ability to close books 15% to 20% faster
- 5% to 10% reduction in receivables

“We gained many benefits from SAP General Ledger, including financial visibility at the profit center level, parallel reporting, and reduced infrastructure costs.”

Chandra Prakash Toshniwal
CFO
Pantaloon Retail (India) Limited

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**Low Total Cost of Ownership**
- Significantly reduced infrastructure, processing costs, and database growth
- Completed project on time, in just 4 months